Unlocking Excellence: The Essentials

when we think

Are you a financial planner looking to build deeper connections with clients and help them achieve true breakthroughs?

Are you ready to elevate your client meetings and take your financial planning practice to new heights?

Join us for this transformative one-day programme designed to introduce you to the powerful principles of effective coaching as a Financial Planner

The price of this one day programme is just

£350

In this one day intensive course, you'll gain insights into:

Mastering the art of connection
Discover how to build genuine rapport, trust, and psychological safety with your clients, creating an environment where they feel truly heard and understood.

The Ten Components of a Thinking Environment®
Explore a foundational framework that will revolutionise the way you conduct client meetings, fostering a collaborative and empowering experience.

Equality in client relationships
Learn to recognise your clients as the experts on their lives while positioning yourself as the authority on financial planning, establishing a balanced dynamic that yields remarkable results.

The power of listening
Experience the profound impact of truly listening without interruption, unlocking deeper insights and fostering a space for meaningful dialogue.

Liberating assumptions
Uncover the untrue assumptions that may be limiting your potential, and experience a liberating process that frees you from their constraints.

Peer mentorship and collaboration
Engage in genuine peer mentorship, learning from the collective wisdom of your colleagues while making tangible progress on real client cases.

This programme combines insightful discussions, interactive exercises, and real-world case studies, providing you with a comprehensive introduction to the principles that will elevate your client meeting skills to new levels.

To find out more or book your place please get in touch.

Don't miss this opportunity to **unlock your excellence and transform the way you serve your clients**. Secure your spot today and embark on a journey that will redefine your financial planning practice.

whenwethink.me/contact

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