when we think

The Thinking Partnership for Financial Planners

The most valuable gift we can offer each other is the framework within which to think for ourselves.

Nancy Kline

This course is specifically tailored for Financial Planners, to equip them to apply a coaching approach to their work with clients. It combines an introduction to the Thinking Session (the basis of one to one work in a Thinking Environment) with a specific focus on how limiting assumptions can hold clients back.

The Thinking Partnership Session is a uniquely powerful process for liberating the human mind. Applying this to Financial Planning has the potential to liberate clients to think in new ways about their future, and their behaviours that might get in the way of achieving their dreams.

What to expect

- To learn, understand and practice how to be with people in a way that makes them feel safe, and enables them to think fully independently
- To discover and explore the Ten Components of a Thinking Environment®
- To learn learn the breakthrough questions that help people move beyond barriers and towards liberation in their thinking
- To learn to apply the fundamental skills of the Thinking Environment in a Financial Planning context
- To meet others to think with, who may well become long-term thinking partners

The practicalities

- Run over four days, in blocks of two days, about one month apart
- Requirement for practice in between group learning days
- Experience of your own one to one Thinking Session prior to the group days
- Cost is £1,450 per participant
- Completion of this course would qualify you to move on to The Thinking Environment Coaching Course

Is this for me?

Do you want to generate fresh, relevant, courageous thinking in yourself and others?

Are you looking for profound personal development and space to think?

Do you recognise the need for Financial Planners to have skills that reach far beyond being an excellent technician?

Are you committed to building your own coaching skills in order to help your clients dream of a future that is truly and richly theirs?

Would you love to learn how to support clients to dismantle their untrue limiting assumptions elegantly and for themselves?

If the answer to any of these questions is yes, then this course is for you.

What others say – words from previous attendees of this course

This is the most profound and skillful way to help people break through to live a better life and have a better business.

I honestly don't have enough superlatives for how great this course was and how naturally Becca hosted it. It is hard to explain but everyone should go on this course because everyone will benefit from it. It really is as simple as that.

Alfie Mullan, Financial Planning Director

This was a wonderful opportunity to learn valuable skills applicable to both personal and professional life. Truly thinking for yourself and helping others to do so, is incredibly powerful.

The work that this course has helped to develop for me is taking that step back and really finding out what's important to clients. Finding out the root cause of some of the responses that you get on subjects like retirement. We've really been able to dig that bit deeper and the outcomes as a result have been hugely, hugely beneficial. These conversations have resulted in people getting something out of life that they otherwise wouldn't have got, and that adds tremendous value.

Harry Dunkinson, Chartered Financial Planner

To learn more

If you are interested in understanding more, here is a short article by Nancy Kline about Coaching in a Thinking Environment, and if you would like to learn even more, read her latest book, "The Promise that changes everything – I won't interrupt you"

If you would like to discuss whether this course is for you, or have any questions, please contact becca@whenwethink.me